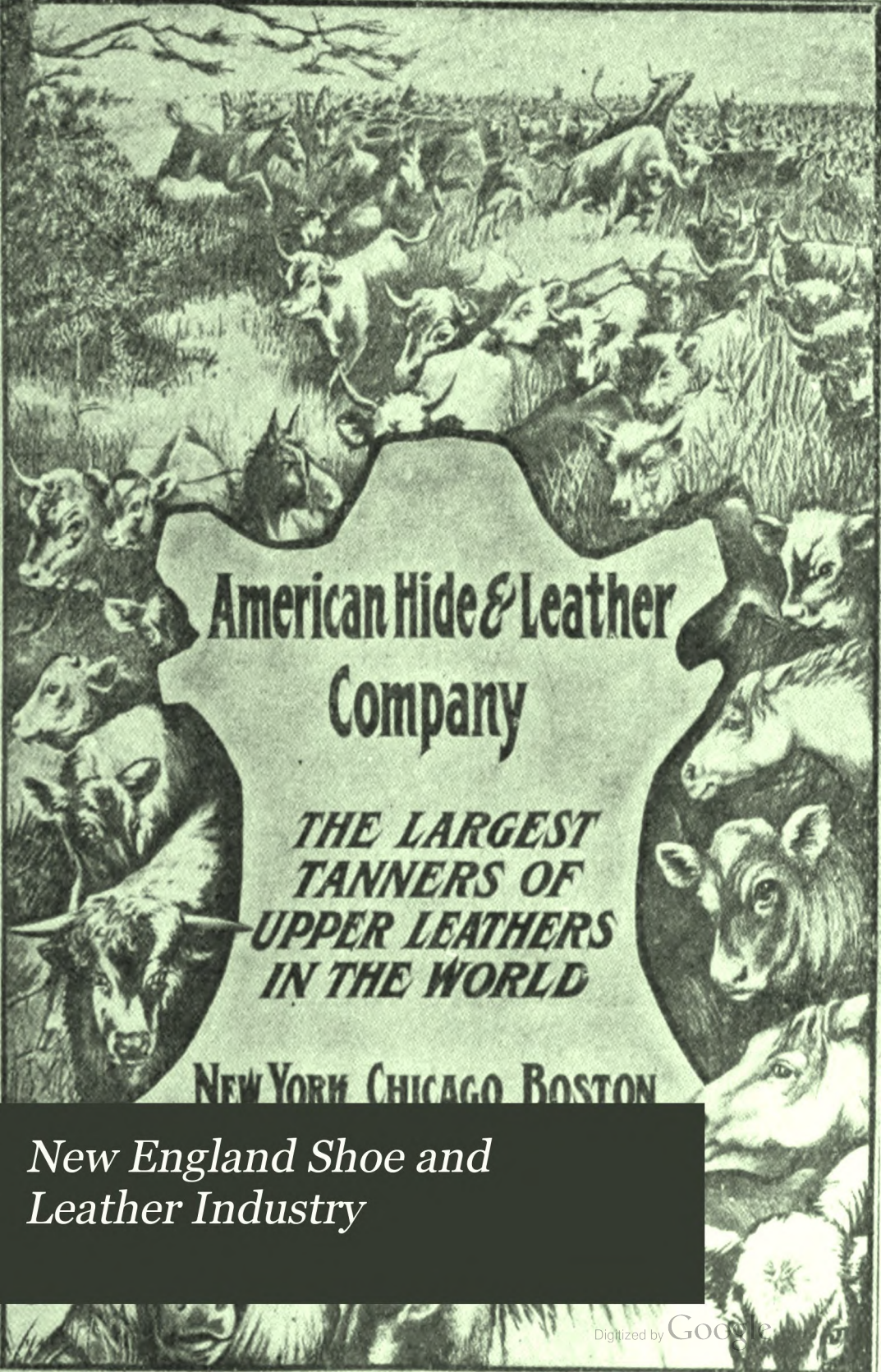

New England Shoe and Leather Industry

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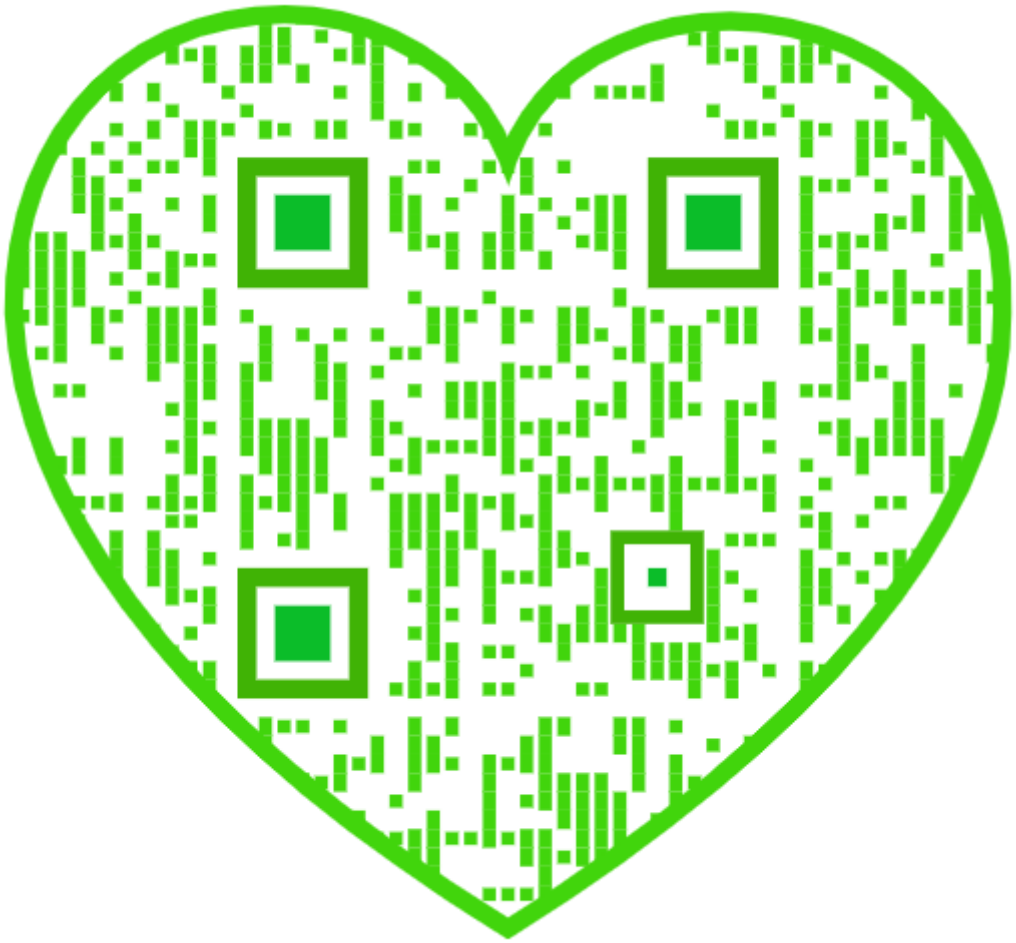

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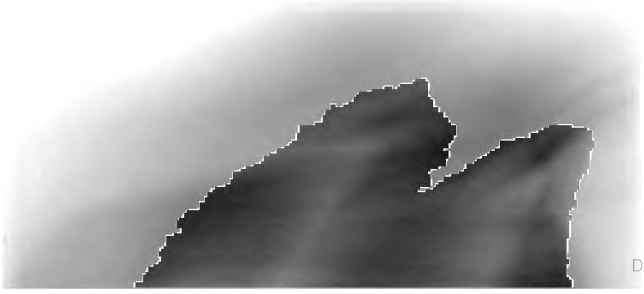
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New England Shoe and Leather Association GAZETTE

Vol. III JANUARY, 1905 No

1835 70 Years 1905

Manufacturers of

Linen Threads for Shoe Work

MACHINE THREADS
Champion
Laurel
Andover
Victor

HAND THREADS
Andover
No. 10
No. 3
No. 12
Brown

Smith & Dove Mfg. Co.
ANDOVER, MASS.

Lynn, Mass. Rochester, N. Y. Cincinnati, O.

Issued on the 15th of Each Month from the Offices of the Association

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Hamilton S. Corwin, President.

Hide and Leather Working Machinery

STANDARD OF THE WORLD

The only concern fitted for completely equipping and installing any kind of a tanning or currying plant in any part of the world.

Correspondence solicited on all subjects connected with the business.

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CINCINNATI and CHICAGO

Herbert F. French

ACCOUNTANT
AUDITOR AND ADJUSTER

Official Expert Accountant of the New England Shoe and Leather Association

Fellow of the Incorporated Public Accountants of Massachusetts.

166 Essex Street, - Boston

TELEPHONE, 96 OXFORD

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New England Shoe and Leather Association
GAZETTE

NEW ENGLAND SHOE AND LEATHER ASSOCIATION BOSTON INCORPORATED FEB. 7. 1871 MASS.

Issued monthly from the office of the Association. Subscription price, $1.50 per year.

166 Essex Street.

The object of this publication is to provide a medium for the interchange of opinion and facts amongst the several branches and members of the trade, and to keep the members fully informed of the work of the Association, and to advance their interests.

Contributions of information and special expression of the views of the members will have careful consideration and should be addressed to the Secretary.

President, George F. Daniels.

Vice-Presidents—William D. Brackett, Geo. W. Brown (U. S. Mch'y Co.), Elisha W. Cobb, Walter G. Garritt, George Hutchinson, Charles H. Jones, George E. Keith, Preston B. Keith, Joseph R. Leeson, I. Henry Porter, Henry H. Proctor, William B. Rice.

Secretary, George C. Houghton.

Treasurer, George McConnell.

Directors, Frank P. Aborn, Harry H. Baldwin, Frank J. Bradley, Edwin S. Woodbury, Lewis A. Crossett, George F. Daniels, W. H. Emerson, J. Howard Field, John W. Field, Charles K. Fox, A. Pierce Green, Charles S. Grover, Charles P. Hall, Walter O. Hastings, George C. Houghton, Charles C. Hoyt, Louis P. Howe, John S. Kent, Robert C. King, Charles W. Lavers, A. C. Lawrence, Charles A. Locke, Maxwell J. Lowry, George McConnell, Edward Moll, C. H. Perkins, Thomas G. Plant, Fred B. Rice, Edwin L. Sprague, Henry F. Tapley, Andrew G. Webster.

Expert Accountant, Herbert F. French.

Regular Meetings of the Board of Directors are held on the first Wednesday of each month.

BOSTON, JANUARY 15, 1905

MEETING OF THE BOARD OF DIRECTORS.

The regular meeting of the Board of Directors of the New England Shoe and Leather Association was held January 4th, 1905, the following members being present:

George F. Daniels, A. Pierce Green, Charles C. Hoyt, Robert C. King, Charles W. Lavers, Geo. McConnell, Edward Moll, Edwin L. Sprague, Henry F. Tapley, Edwin S. Woodbury, Geo. C. Houghton. Mr. Preston B. Keith was also present by invitation.

The records of the last meeting were read and approved.

The following resolutions upon the death of Chas. E.

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Leonard, of Leonard & Barrows, who died Dec. 27, 1904, were presented:

Whereas, The New England Shoe and Leather Association has learned with profound sorrow of the death of our friend and associate of many years, the late Charles E. Leonard, therefore be it

Resolved, That in the loss of our friend and associate another pioneer and "landmark" in our industry has been removed from us. His loss will be sadly felt. Notwithstanding that the past few years he has not been as active in business life as before, still, as an adviser and counselor he has been with us. We have much to be thankful for, however, that he was spared so many years and leaves a name we may well be proud of and endeavor to follow—for, surely, no truer friend, better husband or father, brighter or more conscientious manufacturer and merchant lived among us. We hereby express our deep sense of loss and our high appreciation of his sterling character. His genial disposition and strict integrity endeared him to all with whom he came in contact, and it is given to but few men to live so long a life of great usefulness and to die so truly regretted and respected. In his death this association has lost one of its truest friends and wisest counselors.

Resolved, That this preamble and resolution be spread upon the records of this association as a lasting tribute to his memory, and that copies of them be sent to the surviving members of his family."

GEORGE W. BROWN,
PRESTON B. KEITH,
Committee.

These resolutions were adopted by a rising vote.

The treasurer presented his report for the month, showing a balance of cash on hand of $815.16. On motion the same was accepted for the files.

The following applications for membership were presented:

Columbia Counter Co., counters, 347 Congress street, Boston, Mass.

W. L. Douglas Shoe Co., manufacturers, Brockton, Mass.

On motion the same were unanimously confirmed.

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The following communication from the Massachusetts State Board of Trade was presented:

Boston, Dec. 20th, 1904.

Dear Sir—At a meeting of the Executive Council of this Board, held this day, the following report was presented:

The Committee on International Arbitration would recommend the following resolution be adopted by the Council, and a copy be forwarded to the President of the United States, the secretary of state, the two senators from this state, and the chairman of the Senate Committee on Foreign Relations:

Resolved, That the Massachusetts State Board of Trade desires to give its emphatic endorsement and support to the efforts now being made to secure the ratification of arbitration treaties between the United States and other nations. It believes that, with only such exceptions as may be regarded as absolutely necessary, all international differences not capable of diplomatic settlement should be settled by arbitration. Unanimously adopted.

It was also voted that the secretary be instructed to send a copy of the above action to each constituent body of the board, requesting them to take up the subject for consideration and similar action.

Will you kindly present the matter to your association at an early date? There is sent you, by separate mail, a marked copy of the "Advocate of Peace," which gives some information relative to these treaties.

Please advise the secretary of any action your body may take.

Respectfully yours,

(Signed) RICHARD L. GAY,
Secretary.

On motion it was voted that the rules be suspended and the resolution adopted.

The president announced that Mr. Chas. H. Jones had been appointed a delegate to represent the association at the meeting of the National Board of Trade to be held in Washington, beginning Jan. 17, 1905.

Adjourned.

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MEETING OF SHOE MANUFACTURERS.

One of the largest meetings of shoe manufacturers ever held in Boston, took place in the rooms of the New England Shoe and Leather Association on Wednesday, Dec. 28, at 12 o'clock M. Nearly all of the leading manufacturers in New England were represented.

The purpose of the meeting was to consider the recent advance in leather and other materials that are used in the manufacture of shoes.

The following declaration was adopted and signed by the firms whose names appear below:

"In view of the extreme advance in the prices of practically all materials that are used in the manufacture of shoes and the present small margin of profit, it is declared to be the sentiment fo this meeting of shoe manufacturers of New England that a radical advance in the selling price of shoes is an absolute necessity to the welfare of the trade, and that such an advance is as necessary to the jobber and retailer, as to the manufacturer."

F. Brigham & Gregory Co., Boston,
Houghton, Hebard & Warren, Boston.
Perkins, Linscott & Co., Boston.
Geo. F. Daniels Co., Lynn.
F. M. Hoyt Shoe Co., Manchester, N. H.
Chas. S. Fuller & Co., Salem.
Pratt Shoe Co., Natick.
Milford Shoe Co., Milford.
W. D. Brackett & Co., Boston.
M. N. Arnold & Co., North Abington.
Gale Shoe Mfg. Co., Haverhill.
Alfred Kimball, Shoe Co., Lawrence.
E. T. Wright & Co., Rockland.
T. S. Ruddock & Son, Haverhill.
Georgetown Boot and Shoe Co., Georgetown.
C. M. Brett Co., Hudson.
Chas. A. Eaton Co., Brockton.
Bartel & Thelan Co., Chelsea.
Old Colony Shoe Co., Whitman.
Morning Star Shoe Co., Lynn.
Walton & Logan, Lynn.

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Farmington Shoe Co., Farmington, N. H.
Hoag & Walden, Lynn.
Randall, Adams Co., Lynn.
H. H. Brown & Co., North Brookfield.
Morris Caunt Shoe Co., Lynn.
Chas K. Fox, Haverhill.
The S. H. Howe Shoe Co., Marlboro.
E. S. Woodbury & Co., Boston.
Loring B. Hall Co., Boston.
Chase, Chamberlain & Co., Raymond, N. H.
Rice & Hutchins, Inc., by W. B. Rice, president, Boston.
Chas. H. Cobb, Lynn.
L. B. Evans & Son, Wakefield.
W. & V. O. Kimball, Haverhill.
The Zimmerman Shoe Co., Pittsfield.
Canedy-Clark Shoe Co., North Adams.
Geo. W. Chaplin & Co.
W. S. & R. W. Pillsbury, West Derry, N. H.
Melanson & Currier, Lynn.
B. E. Cole & Co., Boston.
Isaac Prouty & Co., Inc., Spencer J. H. Baker & Co., Beverly.
Webster Shoe Co., Boston.
Richard A. Nicholson & Co., Lynn.

MOVEMENT FOR A TRADE SCHOOL.

LYNN MANUFACTURERS' ASSOCIATION HOLD AN IMPORTANT MEETING.

The Lynn "Evening News" says:

The committee appointed at the last meeting of the Shoe Manufacturers' Association to consider the advisability of forming a trade school in this city and to report on the best plan for beginning the work, held a conference with the Board of Trade at the Shoe Manufacturers' rooms on Union street recently.

The meeting was presided over by the chairman of the Shoe Manufacturers' Association committee, Albion Bartlett, who

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opened the session shortly after 11 o'clock with a statement as to the object of the conference.

Mr. Bartlett said that "there is a marked scarcity of skilled help in the shoe factories of the city and that while hundreds of young men and women were seeking employment, their applications for work had to be rejected because they were not able to fill any position in the shoe industry, because of lack of knowledge, training and previous experience.

"The opening up of a trade school will solve the problem, as there worthy and ambitious persons could master some branch of the shoe business, that would make them desirable employes in the factories making a high grade shoe.

"Hundreds of young people are graduating from the public schools, who having learned no trade have to be repeatedly turned away by manufacturers when they seek employment. Those not possessing unusual pluck become discouraged, and wandering aimlessly about the streets are a menace to society."

No action was taken at the meeting, but the members of the Board of Trade expressed themselves as believing most heartily in the plan, and they will take up the movement at this point, and make further investigations and inquiries.

It is proposed to hire several competent instructors and to lease some unoccupied factory as a location for the school. The institution will be self supporting as the product will be sold. A cheap grade of shoes will be manufactured which will be disposed of in such a way that the business of the local manufacturers will in no way be interfered with.

NEW ENGLAND SHOE AND LEATHER ASSOCIATION.

NOTICE OF ANNUAL MEETING.

The annual meeting of the New England Shoe and Leather Association will be held at the rooms of the association, No. 166 Essex street, Boston, on Wednesday, January 18, 1905, at 12 o'clock M., to take action on the several amendments to the by-laws, which were presented at a special meeting, held December 7, 1904, the full text of which amendments had been mailed to

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each member six days prior thereto; to elect officers for the ensuing year; and to transact any other business which may legally come before the meeting.

A lunch will be served at the conclusion of the business meeting.

Each member of the association is cordially invited and earnestly requested to be present, in order that he may be well informed as to the nature and scope of its work, and if in doubt as to the necessity of such an association, because convinced by the knowledge obtained that the existence of the present association is vital to the interests of the shoe and leather industry of New England, and that it is entitled to the hearty co-operation and financial support of all those who are engaged in any branch of the business.

CALENDAR.

Annual report of the secretary.
Annual report of the treasurer.
Auditor's report.
Action on proposed amendments.
Report of nominating committee.
Election of officers.
Address by the president.
Lunch.

By order of the Board of Directors,

GEORGE C. HOUGHTON, Secretary.

January 10, 1905.

BUFFALO HIDES FREE.

The decision which is printed below was based, we understand, upon the opinion that "Buffalo" hides are not taken from cattle. We are informed many thousands of dollars have been paid in duty upon buffalo hides, and it is good opinion that these duties can be recovered. (T. D. 25,886.)

Buffalo hides entitled to free entry under paragraph 664 of the free list, act of 1897, as hides not specially provided for.

Treasury Department, Dec. 23, 1904.

Sir—The Treasury Department is in receipt of a report of

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the United States attorney for the Southern district of New York, in which he states that the case of United States vs. Winter E. Smillie (suit 2851) was recently decided in the United Statec Circuit Court of Appeals for the second circuit adversely to the government.

The merchandise in the suit consisted of certain hides invoiced as "buffalo hides," which were classified for duty as "hides of cattle, raw, fifteen per centum," under paragraph 437, of the act of July 24, 1897. The importers protested, claiming the hides not to be the hides of cattle, but entitled to free entry under paragraph 664 of the same act as hides not specially provided for, which claim was sustained by the United States Circuit Court, and is now affirmed by the United States Circuit Court of Appeals for the second circuit in this case.

The Attorney-General advises the department that no further proceeding will be directed in this case. You are, therefore, hereby authorized to forward the usual certificate statement for refund of the duties in excess in settlement thereof.

(11,489.) C. H. KEEP,
Collector of Customs, New York.

THE UNIFORM BILL OF LADING.

The so-called uniform bill of lading which has caused so much discussion and criticism on the part of slippers, and which the transportation companies originally proposed to put into effect last October, but on account of strong opposition was postponed until January 1st, has again been suspended until April 1, the matter having been taken before the Interstate Commerce Commission, which will render a decision upon the right of the transportation companies to enforce the provisions of the bill.

LADIES' NIGHT.

Ladies' Night of the Boston Boot and Shoe Club will be held at Hotel Brunswick, Wednesday, January 18. The reception will be from 5 to 6 o'clock, followed by an elaborate banquet.

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It is expected that Governor and Mrs. Douglas, ex-Speaker J. J. Myers, Rev. and Mrs. Alan Hudson, Colonel and Mrs. Arnold, A. Rand and other distinguished guests will be present.

FAILURES, EMBARRASSMENTS, ETC.

(Compiled by Weekly Bulletin.)

The failures, embarrassments, etc., in the shoe, leather and kindred lines, in the United States and Canada, for four weeks, ending December 24, 1904, as compared with same period in 1903, are as follows:

	1904	1903
Four weeks ending Dec. 24	278	250

OUR TRADE WITH CANADA.

From the latest statistics issued by the government, we find that the value of the trade of the United States with Canada in 1903 was $131,234,985, and that our exports to Canada exceeded our imports from Canada by nearly $80,000,000. The figures relative to boots and shoes and leather are as follows: The exports of leather and manufactures of leather in 1903 from the United States to Nova Scotia, New Brunswick, and Prince Edward Island was $77,270, which shows a considerable gain over the preceding year. To Quebec, Ontario, Manitoba, Rupert's Land, the Northwest territories, and Yukon there were exports of hides and skins other than furs of $519,847, and leather and manufactures of are as follows: Leather, $635,726; boots and shoes, $546,180; all other manufactures from leather, $449,846.

To British Columbia the exports of leather and manufactures of were $140,343. In each territory there was increased trade, and in some cases it runs as high as 40 per cent over the preceding year.

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COMPARATIVE SHIPMENTS OF BOOTS AND SHOES FROM BOSTON.

(Compiled by Shoe & Leather Reporter.)

	1904	1903
Four weeks ending Dec. 24	376,785	382,670
Total rail and sea Jan. 1 to date . .	4,669,585	5,039,393

NOTES.

To Find the Last Temper "I don't want to do any advertising," growls the merchant when the solicitor approaches him.

"But I am sure you will soon see the advantage of having your name and firm mentioned in our paper," argues the solicitor. "Let me show you our last circulation statement, and"—

"Now, look here, young man! Can't you take no for an answer? First thing you know I'll lose my temper, and"—

"If you do, sir," suggests the courteous solicitor, "try our lost and found column. You're sure to get quick results."—Ex.

Something New for Golfers A popular shoe with golfers is a willow calf laced oxford, of a good weight, and the style best known as a Brogue shoe, or having a gimped and perforated wing shaped tip and a smart perforated design around the edges of the vamp and counter, and also round the top edges of the shoe, which are also gimped to match the tip. This style is undoubtedly suitable for the links, having a good heavy sole, and a wide welt, showing up the white stitches splendidly. A good price is paid for this shoe, and sporting outfitters are taking a stocking line of these shoes, intent upon running them in with their own goods.

Decrease in Cattle Slaughter In connection with the large increase in exports of hides and the decreased imports of hides it is interesting to determine the domestic supply of hides as shown by the slaughter of cattle. Following is a comparison of the slaughter at Chicago for ten months, compared with last

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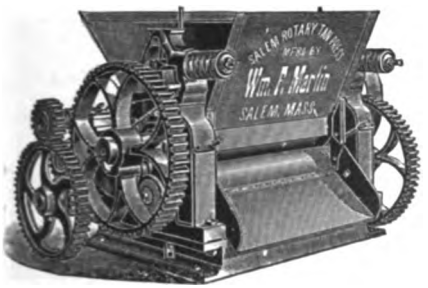
year, and the kill at six points with a comparison with 1903: First ten monts 1904, 1,762,287; first ten months, 1903, 2,023,698; showing a decrease of 261,411. Slaughter of cattle and calves at Chicago, Kansas City, Omaha, St. Louis, St. Joseph and Sioux City, was as follows: First ten months, 1904, 4,206,433; first ten months, 1903, 4,658,177; showing a decrease of 451,744.

$3@3.50 Shoe For Women

Said a well-known dealer the other day, speaking of women's shoe prices: "The $3 and the $3.50 shoes are the most popular shoes for women today. Men will buy a more expensive shoe if they have the ready money, but no matter how much money a woman has, she will rarely ever pay more than $3.50 for a pair of shoes. She wants that other $1.50 for a pair of gloves or a pair of stockings. Why, since I began pushing my $5 shoes I have more than doubled my business on them. It is easier to reason with men, I find. They know when they buy a pair of $5 shoes there is better leather and consequently more wear in them. Women say they have read the advertisements in the magazines and know there is no reason why a man should ask more than $3.50 for a pair of shoes."



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Best and Cheapest Machine in the Market.

An indispensable machine in every well equipped tannery. For the preparation of the spent tan for fuel.

If interested, write me at 63 Flint St., Salem, Mass.

W LLIAM F. MARTIN

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JOHN M. SLATON. BENJ. Z. PHILLIPS

SLATON & PHILLIPS

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REFERENCES: Boston, Merchants' Association United States Trust Co., National Bank of the Republic, Phoenix Insurance Co., Fidelity and Casualty Co., Dunham, Buckley & Co. Samuel Spencer, President Southern Railway Co.; Atlanta, Fulton Bag and Cotton Mills, Head Office for Georgia, Mercantile Adjuster, American Law List.

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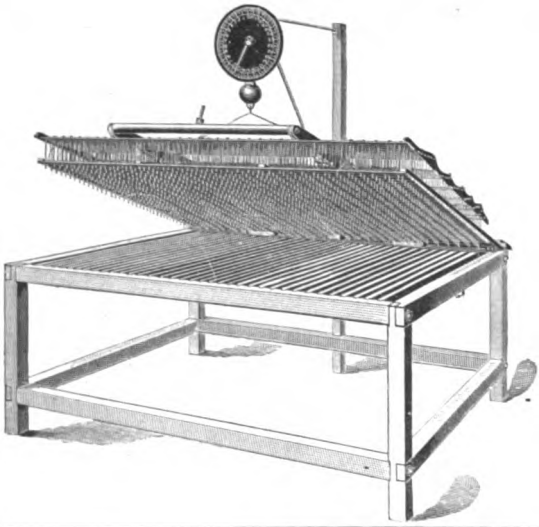

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Standard for Measuring Leather

This machine is adopted by the United States Government as a standard for measuring leather.

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WILLIAM O. HOOD

Agent

DANVERS, - - - MASS.

Whitney Machine Co.

WINCHESTER, MASS.

Hide and Leather Working Machinery

For Fleshing, Re-Fleshing, Unhairing, Working-Out, and Slating Hides, Sides, and Skins of all kinds

The WHITNEY MACHINES take the least power of any machine in the market. Hundreds in use. Work very rapidly, especially on Calf, Sheep and Colt Skins. SEND FOR CIRCULARS.

Avery Chemical Company

Dyestuffs, Chemicals and Tanning Extracts. Largest Manufacturers of Lactic Acid in the World.

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Our stock consists of a full line of Account Books, Typewriter Supplies, Leather Stock Books, Shoe Salesmen's Order Books, Piece Work Books for Shoe Factories and general office merchandise.

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The forms that fill the shoes.

Inexpensive Can be placed in or removed from the shoes without stretching or straining them **Effective**

A sample pair and full particulars FREE to shoe manufacturers addressing

H. B. WALKER,
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Vassar Glazed Kid.

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"Rock-Oak" —SOLE— "Rock-Oak" —SOLE— "Rock-Oak" —SOLE—

"Rock-Oak" —SOLE— "Rock-Oak" —SOLE— "Rock-Oak" —SOLE—

LOOKS BEST—WEARS BEST—FEELS BEST—IS BEST

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Tanneries:

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Largest and most complete line in the world of hide leather

Satin 3½ to 5 oz.
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Russet Shoe Grain.
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Attorney and Counsellor at Law

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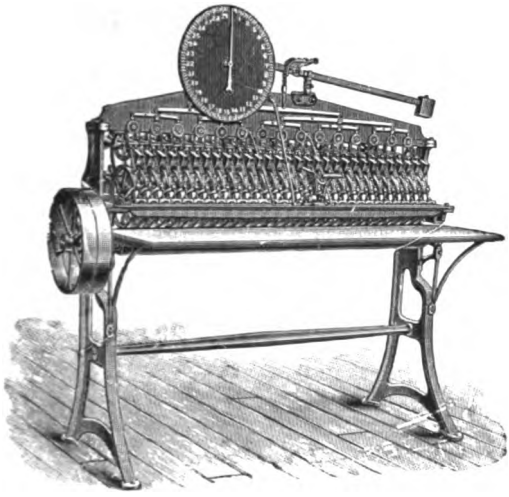

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Accurate at all times.
Always in Order.

Will measure the lightest skivers as accurately as the heavier leathers.

Particularly adopted to measuring patent leather

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THE NEW "GILT EDGE"
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PEABODY, MASS.

WE are putting out this season our new form,

"EASY-GO-IN"

and it is all that the name implies.

If interested, a postal will bring a sample. In order to get a perfect fit, they will have to be obtained through your manufacturer.

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Arnold Shoe Form

The best thing on the market for sample shoes Made of fibre from your last, and guaranteed to fit

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AUDITOR AND ADJUSTER

Official Expert Accountant of the New England Shoe and Leather Association

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New England Shoe and Leather Association GAZETTE

Vol. III FEBRUARY, 1905 No. 2

1835 70 Years 1905

Manufacturers of

Linen Threads for Shoe Work

MACHINE THREADS

Champion
Laurel
Andover
Victor

HAND THREADS

Andover
No. 10
No. 3
No. 12
Brown

Smith & Dove Mfg. Co.

ANDOVER, MASS.

Lynn, Mass. Rochester, N. Y. Cincinnati, O.

Issued on the 15th of Each Month from the Offices of the Association
166 Essex Street, Boston

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New England Shoe and Leather Association
GAZETTE

Issued monthly from the office of the Association. Subscription price, $1.50 per year.

166 Essex Street.

The object of this publication is to provide a medium for the interchange of opinion and facts amongst the several branches and members of the trade, and to keep the members fully informed of the work of the Association, and to advance their interests.

Contributions of information and special expression of the views of the members will have careful consideration and should be addressed to the Secretary.

President—George F. Daniels.

Vice-Presidents—William D. Bracket, George W. Brown, Elisha W. Cobb, A. Pierce Green, Walter G. Garritt, Geo. Hutchinson, Charles P. Hall, Geo. E. Keith, Preston B. Keith, Joseph R. Leeson, A. C. Lawrence, I. Henry Porter, Henry H. Proctor, William B. Rice.

Secretary—George C. Houghton.

Treasurer—George McConnell.

Directors—Frank P. Aborn, Roland M. Baker, William H. Brigham, George W. Brown, Harry H. Baldwin, Frank J. Bradley, Charles E. Corey, George F. Daniels, William H. Emerson, John W. Field, Chas. K. Fox, Charles S. Grover, Edwin R. Hoag, George C. Houghton, Charles C. Hoyt, Louis P. Howe, Charles H. Jones, John S. Kent, Robert C. King, Charles W. Lavers, George McConnell, Edward Moll, C. H. Perkins, Lewis I. Prouty, R. W. Pillsbury, William L. Ratcliffe, Fred B. Rice, Edwin L. Sprague, Geo. H. Snow, Henry F. Tapley, Andrew G. Webster, Edwin S. Woodbury.

Expert Accountant—Herbert F. French.

Regular Meetings of the Board of Directors are held on the first Wednesday of each month.

BOSTON, FEBRUARY 15, 1905

FEBRUARY MEETING OF BOARD OF DIRECTORS.

The regular meeting of the Board of Directors of the New England Shoe and Leather Association was held Wednesday, February 1st.

The following members being present; Geo. F. Daniels, Frank P. Aborn, William H. Brigham, Geo. W. Brown, Frank J. Bradley, John W. Field, Chas. K. Fox, Chas S. Grover, Edwin R. Hoag, Chas. C. Hoyt, Louis P. Howe, John S. Kent, Geo. McConnell, Fred B. Rice, Henry F. Tapley, Geo. C. Houghton.

Mr. Junius Beebe was also present by invitation.

The following resolutions upon the death of Jonathan Brown were adopted:

Whereas, It has pleased the Heavenly Father to call from earth

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our business associate and friend, Jonathan Brown, of the firm of J. Brown & Sons, of Salem.

Jonathan Brown was known for many years in the shoe and leather trade. In Salem, Marblehead and Boston for over fifty years, the entire trade knew him as a successful shoe manufacturer. He inspired all by his manly qualifications, always cheerful, sunny, bright and happy, giving young man inspiration by his acts and deeds, always taking up what was best, bright and happy in life, successful as a manufacturer, loving and loved by his family, social and business associates. His friends in social and business life were very numerous, and his death will be deeply regretted by all. One of the most striking characteristics of our associate was his devotion to his children, and in return the love and attention he received from them.

Resolved, That by his death the New England Shoe and Leather Association and shoe and leather trade in general have lost a kind and genial friend, an honorable merchant, and successful manufacturer; that the sympathy of this association be extended to the family and friends of the deceased, and to the firm of which he was a member, in their sad bereavement, and that a copy of these resolutions be placed upon the association's records.

Signed,

ELISHA W. COBB,
C. H. BUSWELL,
JUNIUS BEEBE,
Committee.

The Treasurer submitted his report for the month, showing a balance of cash on hand of $997.44. On motion the same was ordered placed on file.

The following applications for membership were confirmed:

Eisendrath, Schwab & Co., tanners, 85 South street, Boston.

E. S. Morton, last makers' supplies, Brockton, Mass.

Foan Bros., sheep and goatskin manufacturers, Peabody, Mass.

Mullen Leather Co., leather, Peabody, Mass.

The President announced the following standing committees for the ensuing year:

Executive—E. S. Woodbury, Chairman; Edwin L. Sprague, Fred B. Rice, The President, Ex-Officio.

Foreign Trade—Chas H. Jones, Chairman; Rosecrans W. Pillsbury, Frank J. Bradley, Louis P. Howe, Roland M. Baker.

Domestic Trade—John S. Kent, Chairman; Chas. K. Fox, Chas. C. Hoyt, Edwin R. Hoag, Elmer J. Brown.

Transportation and Commerce—Chas. H. Perkins, Chair-

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man; Wm. H. Emerson, Wm. H. Brigham, D. Stewart, A. E. Mann & Co., J. W. Estabrook.

Repeal of Duty on Hides—Andrew G. Webster, Chairman; Edward L. Pickard, Chas. H. Jones, William H. Brigham, Chas. E. Corey.

Membership—Edward Moll, Chairman; Chas. K. Fox, Edwin R. Hoag, Hervey Dunham, Irving C. Webster.

Debts and Debtors—Chas. W. Lavers, Chairman; H. H. Baldwin, Geo. W. Brown (Brown & Fiske), William L. Ratcliffe, J. Howard Field, Robert C. King.

Patents—Wm. B. Rice, Chairman; A. C. Lawrence, Geo. W. Brown (U. S. Mchy. Co.), Charles S. Grover, Geo. H. Snow.

Insurance—Chas. C. Hoyt, Chairman; Lewis I. Prouty, Frank P. Aborn, Henry F. Tapley, J. W. Field.

It was voted to adopt last year's rules for the government of the Board of Directors after striking out sections three, four and five which provided for the appointment of certain committees, which have been embodied in the by-laws in their recent revision.

At the suggestion of the President, the matter of securing the photographs of all past presidents of the association to be hung in the rooms of the association was discussed, and on motion it was voted that the matter be referred to the Executive committee with full powers.

Adjourned.

NATIONAL SHOE WHOLESALERS ELECT OFFICERS.

The annual meeting and election of officers of the National Shoe Wholesalers' Association, of the United States, was held at Young's Hotel, in this city, January 26. This organization, which is composed of the Western Association of Shoe Wholesalers, the Middle States Shoe Wholesalers' Association, the Southern Shoe Wholesalers' Association and the New England Shoe Wholesalers' Association, elected the following officers:

President, Daniel P. Morse, of Morse & Rogers, New York; first vice-president, Jackson Johnson, of Roberts, Johnson & Rand Shoe Company, St. Louis, Mo.; second vice-president, E. E. McMillan, of McMillan, Hazen & Company, Knoxville, Tenn.;

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third vice-president, Irving R. Fisher, of Nath'l Fisher & Son, New York; fourth vice-president, Henry F. Tapley, of A. P. Tapley & Company, Boston; secretary-treasurer, George C. Houghton, 166 Essex street, Boston; executive committee, Geo. Hutchinson, Boston; Daniel T. Merritt, New York; Charles E. Locke, Detroit; J. B. Richardson, Nashville, Tenn.; Henry F. Tapley, Boston; Irving R. Fisher, New York; E. E. McMillan, Knoxville, Tenn.; Jackson Johnson, St. Louis, Mo.; Daniel P. Morse, New York.

Many matters of interest to the shoe wholesalers of the United States were considered.

The following resolutions upon the 15 per cent tax on hides were unanimously adopted:

Whereas, The National Shoe Wholesalers' Association of the United States, in annual convention assembled, at Boston, Mass., January 26, 1905, having come to the mature conclusion, based upon more than seven years' of practical observation and experience, that the tariff of 15 per cent upon cattle hides is injurious to every manufacturer and consumer of shoes and other leather goods, and

Whereas, The only beneficiaries of the hide duty seem to be the great corporations, seeking to control and monopolize the domestic production of cattle hides, and

Whereas, In view of the decreasing domestic supply of hides, the free importation of them is absolutely essential to supply the home and export demand for leather shoes and leather goods; now therefore, be it

Resolved, That we protest against the unwise continuance of a tax that oppresses the many for the benefit of a few, and respectfully ask that cattle hides be restored to the free list, where they were continuously for twenty-five years prior to the revenue act of 1897.

FAILURES, EMBARRASSMENTS, ETC.

(Compiled by Weekly Bulletin.)

The failures, embarrassments, etc., in the shoe, leather and kindred lines in the United States and Canada for four weeks ending Jan, 28, 1905, as compared with the same period in 1904, are as follows:

	1905	1904
Four weeks ending Jan. 28.....	265	253

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ANNUAL MEETING OF THE NEW ENGLAND SHOE AND LEATHER ASSOCIATION.

The annual meeting of the New England Shoe and Leather Association was held in the rooms of the association January 18, 1905.

The minutes of the last annual meeting were read and approved; also records of special meetings.

The following resolutions upon the death of Hon. William Claflin were presented, and after remarks by Mr. Edward L. Pickard and Mr. S. R. Heywood, of Worcester, the same were adopted by a rising vote.

WILLIAM CLAFLIN.

March 6, 1818——Jan. 5, 1905.

The New England Shoe and Leather Association was recently called to mourn the loss of a valued member whose business life was spent as part of one of the pioneer shoe manufacturing firms of the country, William Claflin & Co. Today we come to express the appreciation of every member of this body, as well as of the important craft here represented, of the exalted character and services of the head of that firm, our late associate and honored president, William Claflin.

Throughout the lengthened period of Mr. Claflin's active career, he came in contact with many of the noblest men and women our country has produced. The intimate friend of Sumner, Andrew, Wilson, Whittier, and many others, he walked in rare company. As governor, member of congress, eminent citizen, he gave a large service to his country. We rejoice to have had his companionship, wise counsel and helpful presence. His life was true, his name spotless; his memory will be an unfading heritage to us and to all who were privileged to know him.

Resolved, That this action be placed upon the records of the association and a copy of the same sent to the family of the deceased.

EDWARD L. PICKARD,
JOSEPH R. LEESON,
SAM'L R. HEYWOOD,
Committee.

The Secretary presented his annual report giving a general resume of the work of the association during the year. Some of the work accomplished being as follows:

Secured absorption of local rates by the transportation companies from New England interior points (from Boston rate points) on shipments of shoes to St. Louis, in a hearing before the Interstate Commerce Commission.

Secured the absorption of local rates by the transportation companies from New England interior points on shipments of shoes to Knoxville, Tenn.

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Secured favorable action by the ruling of the treasury department in which a temporary duty of 20 per cent was levied upon pickled sheepskins.

Strongly opposed changing the Cuban tariff on boots and shoes by the Cuban Congress, and no material change has been made.

Urged reciprocity with Canada.

Opposed the bill in Congress "limiting the meaning of the word conspiracy," believing if the bill was passed it would tend towards anarchy and disorder in the settlement of the labor troubles in times when calm and conservative action is to be most desired.

Have continued efforts to secure the repeal of the duty on hides.

Have made active efforts to secure better freight facilities in Boston.

Opposed the so-called uniform bill of lading which contains several objectionable clauses.

Taken action looking to the relief of jobbers from the pilfering of goods in transit.

Considered and approved the reorganization of the consular service.

Opposed Senate bill No. 1261, believing it restricts merchants in their opportunities to procure sufficient insurance to protect interests and property involved.

Have advocated increasing the powers of the Interstate Commerce Commission.

In referring to the work in securing the absorption of local rates on shipments to St. Louis and Knoxville, Tenn., the Secretary stated:.

"The financial benefits to New England manufacturers resulting from this work may not be fully appreciated by all, from these bare statements of facts, but when it is understood that the St. Louis discrimination alone cost some individual manufacturers $3,000 a year, and when it is further considered that there were several hundred manufacturers affected at a cost of from a few hundred dollars to the miximum of $3,000 a year, and when it is appreciated that the Knoxville discrimination ran into the thousands of dollars annually with several manufacturers the benefits can be more easily computed and understood.

This work could not have been accomplished by individual

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effort. It had been tried for an indefinite time with absolutely no results before the matter was brought to the attention of the association, and the work accomplished by the committee would seem to be a very forcible object lesson, showing the necessity for the maintenance of an association, strong enough to insist at all times that the rights of its members shall not be ignored."

The Treasurer submitted his report for the year, showing balance of cash on hand $1,033.19.

Notice having been given at a special meeting of the association held December 7, 1904, that the consideration of the following amendments to the by-laws would be asked at the annual meeting, they were considered at this time, being taken up section by section.

The following amendments to the by-laws were unanimously adopted:

Article 1, Section 2, strike out the words, "as hereinafter provided" so that the section shall read as follows:

Any individual, firm or corporation of reputable standing, engaged in the manufacture or sale of boots, shoes or leather, or in any collateral branch of the business, shall be eligible to membership in this association, and shall become a member by vote of the board of directors and upon the payment of an annual membership fee.

Article 1, Section 3, strike out the whole section and substitute the following:

The membership fee shall be twenty-five dollars, payable annually in advance.

Article 4, Section 4, after the words "the Board of Directors shall have" strike out the words "the general charge of the finances" and substitute the following words, "general supervision of the affairs" so that the section shall read as follows:

Section 4. The board of directors shall have general supervision of the affairs and work of the association. They may make such rules for their own government as by them may be deemed advisable. They shall make or cause to be made at each annual meeting, a report of the work done by the association during the year, also a statement of the receipts and disbursements and the existing financial condition. They shall hold regular monthly meetings during at least eight months in the year. They shall fix the compensation of officers or employes of the association. They may fill any vacancy which may occur among the officers of the association. Seven members of the board in a meeting shall constitute a quorum for the transaction of business. A less number may adjourn a meeting.

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Article 6, Section 1, after the words "there shall be Standing Committees as follows" add the following:

An Executive Committee, consisting of three members of the Board of Directors and the President ex officio, who subject to the general direction of the Board shall have charge of the finances and rooms of the Association, and of all other matters not otherwise provided for. During the months when regular meetings of the Board are not held, and at any other time, the full powers of the Board may by a two-thirds vote of those members present and voting be conferred upon the Committee.

A Committee on Foreign trade to whom questions relative thereto may be referred, and whose duty it shall be to collect and make accessible to members of the Association, information concerning foreign trade, of value and interest to the shoe and leather trade, and the trade allied therewith.

A Committee on Domestic Trade, to whom questions relative thereto may be referred, and whose duty it shall be to collect, and make accessible to members of the Association, information concerning domestic trade, of value and interest to the shoe and leather trade, and the trades allied therewith.

The Nominating Committee presented the following report:

The following officers were elected for the ensuing year:

President—George F. Daniels, firm of George F. Daniels & Co., Boston.

Vice-Presidents—William D. Brackett, firm of W. D. Brackett & Co., Boston; George W. Brown, treasurer United Shoe Machinery Co., Boston; Elisha W. Cobb, firm of Beggs & Cobb, Boston; A. Pierce Green, treasurer Dunn, Green Leather Co., Boston; Walter G. Garritt, vice-president United States Leather Co., Boston; Geo. Hutchinson, treasurer Clark-Hutchinson Co., Boston; Charles P. Hall, vice-president American Hide and Leather Co., Boston; Geo. E. Keith, president Geo. E. Keith Co., Brockton; Preston B. Keith Shoe Co., Brockton; Joseph R. Leeson, president Universal Winding Co., Boston; A. C. Lawrence, treasurer A. C. Lawrence Leather Co., Boston; I. Henry Porter, president Boston Hide and Skin Association, Boston; Henry H. Proctor, president Proctor, Ellison Co., Boston; William B. Rice, president Rice & Hutchins (Inc.), Boston.

Secretary—George C. Houghton.

Treasurer—George McConnell.

Directors—Frank P. Aborn, firm of C. H. Aborn & Co., Lynn; Roland M. Baker, president Morrill Leather Co., Boston; William H. Brigham, president F. Brigham & Gregory Co., Boston; George W. Brown, firm of Brown & Fiske, Boston; Harry

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H. Baldwin, firm of Baldwin & Eustis, Boston; Frank J. Bradley, firm of H. B. Goodrich & Co., Haverhill; Charles E. Corey, president Corey Leather Co., Boston; George F. Daniels, firm of George F. Daniels & Co., Boston; William H. Emerson, firm of W. D. Brackett & Co., Boston; John W. Field, firm of J. W. Field & Co., Boston; J. Howard Field, vice-president Chas. A. Eaton Co., Brockton; Chas K. Fox, Haverhill; Charles S. Grover, firm of J. J. Grover & Sons, Lynn; Edwin R. Hoag, firm of Hoag & Walden, Lynn; George C. Houghton, Lynn; Charles C. Hoyt, firm of Farnsworth, Hoyt & Co., Boston; Louis P. Howe, vice-president S. H. Howe Shoe Co., Marlboro; Charles H. Jones, president Commonwealth Shoe and Leather Co., Boston; John S. Kent, treasurer M. A. Packard Co., Brockton; Robert C. King, United States Leather Co., Boston; Charles W. Lavers, president Shoe and Leather Mercantile Agency, Boston; George McConnell, Boston; Edward Moll, director American Oak Leather Co., Boston; C. H. Perkins, firm of Perkins, Linscott & Co., Boston; Lewis I. Prouty, treasurer Isaac Prouty & Co. (Inc.), Spencer; R. W. Pillsbury, firm of W. S. & R. W. Pillsbury, West Derry, N. H.; William L. Ratcliffe, treasurer Thos. G. Plant Co., Boston; Fred B. Rice, vice-president Rice & Hutchins (Inc.), Boston; Edwin L. Sprague, president Shawmut Mchry. Co., Boston; Geo. H. Snow, president Geo. G. Snow Co., Brockton; Henry F. Tapley, firm of Amos P. Tapley & Co., Boston; Andrew G. Webster, firm of Webster & Co., Boston; Edwin S. Woodbury, firm of E. S. Woodbury & Co., Boston.

After the election of officers President Daniels spoke as follows:

I thank you, gentlemen, for the great honor you have conferred upon me for the third time, in placing me at the head of this important trade organization. Each year that I have served you has brought to me additional testimony of the great value of this Association to the shoe and leather industry of New England. Your Secretary has given you an account of the important work transacted during the past year. As the business conditions have been tending each year to eliminate the small merchant and to expand the business of the large manufacturer and dealer, so the usefulness of this central organization which can best deal with existing conditions, has been growing broader, and its influence of greater importance.

The enormous concentration of wealth in our country in the hands of a few, brought new problems and new conditions to our mercatile world, which must be solved by the business organizations of this country acting together as a unit. Even that greatest of all trade blessings, harmony between workman and employer, is, I believe, within

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the grasp of our commercial and industrial leaders, when they shall determine that the present attitude of threatened aggression of active hostility, with its anxiety of continual agitation and its costly burdens of suspension of labor, do not agree with modern civilization, and that they must give way to peaceful, legal, and rational procedure.

It is important that we make known to every manufacturer and dealer engaged in the shoe and leather trade in New England, his great opportunities through the New England Shoe and Leather Association of having a voice in the settlement of the important problems, both local and national, that continually present themselves and which, directly or indirectly, affect his industry.

I congratulate you, gentlemen, upon the increased interest you have shown in the affairs of this association, which has, let us hope, entered upon a new era of prosperity.

The thanks of the Association are due to the retiring Board of Directors, also to your very efficient Executive Committee, each member of which has given largely of his time and good judgment during the past year to the work of the Association.

I extend to you all my best wishes for a happy and prosperous New Year.

Mr. William L. Terhune, a delegate from this association to the Executive Committee of the Good Government Association, presented the following report:

Gentlemen—My appointment as a member of the Executive Committee of the Good Government Association of Boston, to represent the Shoe and Leather Association, was received but a few days before the city election, consequently, much of the work of this Association had been accomplished when I was called upon to attend the first meeting.

The Executive Committee of this Association represents seven of the leading business organizations of Boston, namely, Boston Chamber of Commerce, Bar Association, Real Estate Association, Merchants' Association, Association of Board of Trade, Fruit and Produce Exchange and the Shoe and Leather Association.

The gentlemen who represent these different organizations had given much time and thought to the duties for the purpose for which the Good Government Association was formed, viz., to try and better the political situation of Boston, inasmuch that they have carefully investigated each candidate for office and recommended to the voters of Boston only such candidates whose record was good and whom the Good Government Association thought, if elected, would be capable and honest representatives. These selections were made without considering the political complexion of the candidates. The work of the Good Government Association has been a long and laborious one, and has been a labor of love on the part of the gentlemen who represent the Executive Committee.

To give some idea of what they have accomplished I beg to state that the Good Government Association have used their best efforts to induce both the Republican and Democratic parties to vote for the

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men endorsed by them which they considered best qualified for the offices for which they have been nominated. During the past year the expenses of this Association were $13,784.78. They have received from 516 subscribers $15,315.75. In addition to the cost of the work of the Association for the year 1904, they have paid all bills contracted and carried over from the year 1903. The beginnig of the year 1905 finds them free from debt, and with a balance on hand of $267.00. It is safe to say that the Association needs the support of every fair-minded citizen. During the present year it is their purpose to use every effort to produce the best results and they trust to have the co-operation of all voters who believe in honest government.

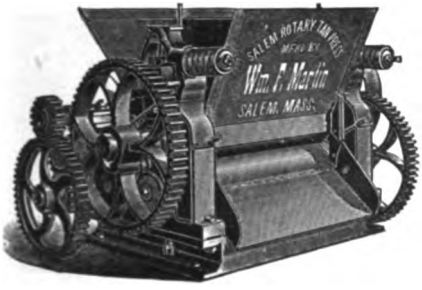
Adjourned.

A luncheon having been prepared, the same was served immediately after adjournment.

THE COMPARATIVE SHIPMENTS OF BOOTS AND SHOES FROM BOSTON.

(Compiled by Shoe and Leather Reporter.)

	1905	1904
Four weeks ending Jan. 28.....	333,666	339,916
Total rail and sea from Jan. 1 to date...	333,666	339,561



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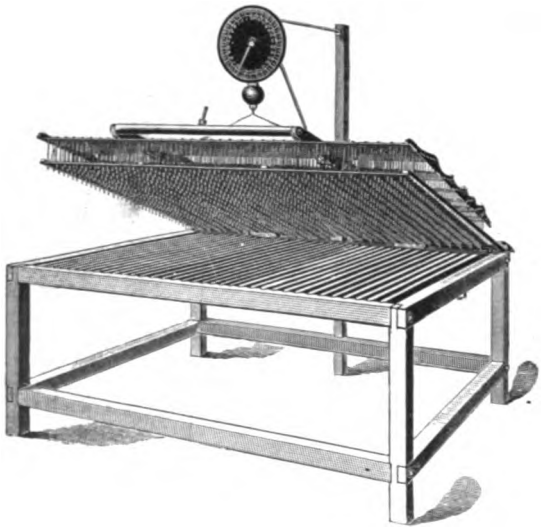

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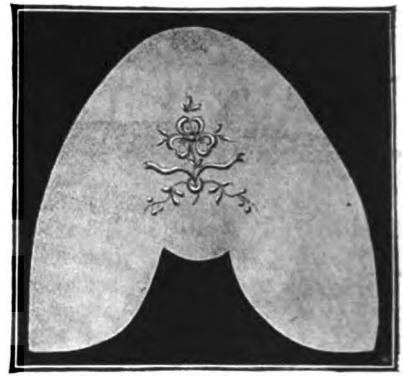

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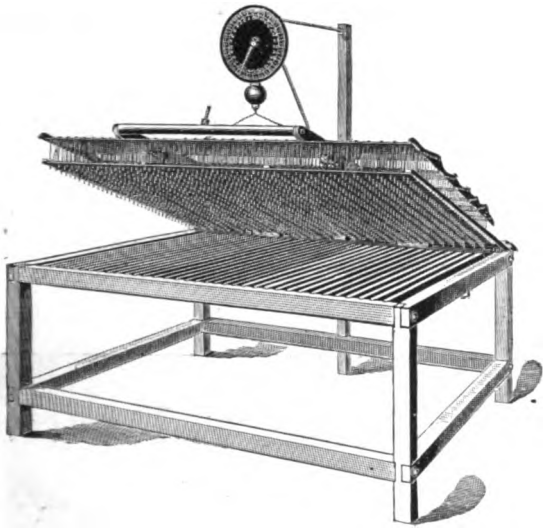

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AUDITOR AND ADJUSTER

Official Expert Accountant of the New England Shoe and Leather Association

Fellow of the Incorporated Public Accountants of Massachusetts.

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New England Shoe and Leather Association
GAZETTE

Issued monthly from the office of the Association. Subscription price, $1.50 per year.

166 Essex Street.

The object of this publication is to provide a medium for the interchange of opinion and facts amongst the several branches and members of the trade, and to keep the members fully informed of the work of the Association, and to advance their interests.

Contributions of information, and special expression of the views of the members will have careful consideration and should be addressed to the Secretary.

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Expert Accountant—Herbert F. French.

Regular Meetings of the Board of Directors are held on the first Wednesday of each month.

BOSTON, DECEMBER 15, 1905

PRESIDENT DANIELS' VIEWS UPON THE RECENT VISIT TO WASHINGTON BY THE DELEGATION OF SHOE AND LEATHER MEN.

President Geo. F. Daniels, of the New England Shoe and Leather Association, in reply to a request for his opinion of the treatment accorded the delegation which recently called upon President Roosevelt, with a view of impressing upon the President's mind the necessity for the repeal of the duty on hides, made the following statement:

"The delegation who visited President Roosevelt comprised some thirty gentlemen and represented the whole country, a majority being from outside of New England. The subject to be presented to the President, the repeal of the duty on hides, was a matter of national importance, and not in any way an exclusively New England idea.

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increased the cost of all hides to the tanners of this country, it is wise to look at the situation in all its aspects, and see if other causes not artificial in themselves are not in a measure responsible for the greatly enhanced price.

If the increasing cost of leather and shoes was confined to the United States, the alleged reasons might be held true, but when it is remembered that England and other foreign countries are complaining about the increased cost of footwear; it would seem there must be other reasons.

It should not be forgotten that in the past few years the United States has steadily grown more prosperous; bountiful crops, and the increased facilities of traffic have brought the people and the markets closer together with means for exchange. The field of the shoe dealer has been extended, and today the shoe-buying population is greater than ever before. At the same time the trade in boots and shoes with other countries has been developing, till the shoe manufacturer in this country is finding the limit of his market depends on the capacity of his factory and his energy in seeking more extended foreign markets. The shoe trade with Cuba was very much greater in 1904 than it was in 1903; our trade with other foreign lands in shoes in the past ten years has increased in amount several millions of dollars. The trade in leather has steadily increased; the great struggle between Japan and Russia increased our sales of leather to Japan in the first six months of 1905 $3,278,000 over those in the same period of 1904. The development of new industries, of which the automobile manufacture and use is a notable example, has made new requirements for leather, so that it is used in more ways than it was even five years ago.

The supply of leather is to be procured from hides, and hides are obtained only from natural sources; they are a by-product, and not the direct result of an industry. Their supply depends chiefly on the consumption of meat, and in recent years that, per capita, has been steadily decreasing in this country, for a number of reasons, while the consumption of hides has been increasing; at the same time, the progress of civilization, and the increase of our population, has lessened the area of land upon which the sheep and cattle can be fed. There are not enough cattle raised to supply the demand for hides, even should there be a greater demand for meats, therefore, all the foreign hide markets have been sought for increased supplies. The statistics of the United States Department of Agricul-

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ture report an increase of 7,174,317 head of cattle in 13 years, during which time our population increased 30 millions. A shortage of 93 million head in the world's supply of sheep is reported from Consul Williams, of Cardiff, Wales, in a recent bulletin of the United States Department of Commerce. The supply has not kept pace with the demand, and has proved inadequate. Therefore our tanners have required an additional quantity of foreign hides which, of course, they have been obliged to buy in competition with foreign tanners who import their supplies free of duty. It seems since our own production of hides is not increasing in the same proportion as is the demand for manufactured products that the duty on hides should be removed, as it protects only a favored few, and the provision of law for a drawback of duties paid, relieves the exporter, and further, that the investor of American capital must sooner or later look to the pampas of South America and the veldt of South Africa for a field for raising the herds of cattle whose hides are needed for the production of leather. The United States, is and will be, the shoemaking country of the world for many years to come, for today our manufacturers undersell those of other nations in their own lands, and the great industry should be fostered by every means in the power of the people who exercise authority.

Although perhaps not germane to the subject it is a fact that in spite of the offending conditions, the growing shoe manufacturing industry, has not attempted to reduce wages, to compensate for the increased cost of production, but the influences which go to make citizenship in this country, in shoemaking centres, attractive and possible, have been preserved and stimulated. All credit, then to the shoemaking industry and its promoters, and may they be successful in their efforts to procure the abolishment of the duty on hides.

In conclusion it may be said, without fear of contradiction, by any intelligent student of the situation, that while as above stated, the cost of hides to the tanners of the United States, has unquestionably been increased by the levy of a duty on those from foreign countries, the primary causes of the present high prices are the very greatly increased production of gold in the world within the past few years, which has raised the prices not only of hides and leather, but of nearly every other kind of merchandise, and an excess of demand over supply, and that until the ratio at present existing between the latter is changed in favor of the supply, no material diminution in price, except to the extent

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of the present rate or duty, in case the same should be removed in consequence of the persistent efforts of those engaged in the shoe and leather industry of the country, or for any other reason, can reasonably be expected.

MEETING OF THE BOARD OF DIRECTORS.

The November meeting of the Board of Directors was held Wednesday, the 1st inst., in the rooms of the association, 166 Essex street.

The following members were present: Geo. F. Daniels, Frank P. Aborn, William H. Brigham, Frank J. Bradley, Chas. K. Fox, Chas. S. Grover, Edwin R. Hoag, Chas. C. Hoyt, Louis P. Howe, Chas. H. Jones, Geo. McConnell, Lewis I. Prouty, Edwin L. Sprague, Henry F. Tapley, Edwin S. Woodbury, Geo. C. Houghton.

The records of the last regular meeting and special meeting held October 20th, were read and approved.

The treasurer presented his monthly report of the finances of the association, showing a balance of cash on hand of $2,554.19.

The following applications for membership were presented and unanimously confirmed:

H. F. Farrow, leather, Lynn.

Turner Tanning Machinery Co., machinery, Peabody.

T. F. Travers Shoe Co., manufacturers, Peabody.

Arnold Bros. & Co., last manufacturers, North Abington.

The committee on repeal of the duty on hides submitted the following report:

Boston, Nov. 1, 1905.

To the Directors of the New England Shoe and Leather Association.

Gentlemen—The committee on the repeal of the duty on hides, to whom was referred a communication dated May 22nd, from the Brockton Board of Trade, regarding a revision of the present tariff, respectfully submits, that a communication upon practically the same subject having been received from the Boston Chamber of Commerce, and the same having been referred to the committee on foreign trade, which committee has filed a report with the secretary, recommending the adoption of certain resolutions, which seems to fully meet the requirements of the situation, it would appear that no action by this committee is necessary, except to recommend the adoption of the resolutions

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prepared by the foreign trade committee, which they most heartily do. (Signed) ANDREW G. WEBSTER,
CHAS. H. JONES,
EDWARD L. PICKARD,
CHAS. E. COREY,
WM. H. BRIGHAM,

Report accepted and recommendation adopted.

The committee on foreign trade presented the following report:

REPORT OF COMMITTEE ON FOREIGN TRADE.

Boston, Nov. 1, 1905.

To the Directors of the New England Shoe and Leather Association.

Gentlemen—The committee on foreign trade, to whom was referred a communication from the Boston Chamber of Commerce, dated August 10th, regarding a revision of the tariff, respectfully recommend that the following resolutions be adopted:

Whereas, The manufacturers and the workmen engaged in the shoe and leather industry of the country have by their skill and enterprise, succeeded in providing for its entire population, better and cheaper footwear than is produced in any other section of the globe, and

Whereas, The manufacturer does not require the extreme protection which the present high tariff rates afford him, and

Whereas, He believes that foreign markets for his products, and lower rates of duties on imported raw materials, are essential to his business success, and to enable him to give steady employment to his operatives at satisfactory prices. Now, therefore, be it

Resolved, By the New England Shoe and Leather Association, that the Congress of the United States be requested to take as speedily as possible such action as shall remove the feeling of antagonism and counteract the tendency toward tariff retaliation which has been developed among our foreign customers, by reason of the excessive rates of our present tariff schedules, and furthermore, by abolishing the duty on hides and by the adoption of a dual tariff system, making our present schedule the maximum, to safeguard our present markets in foreign countries and secure their extension wherever concessions on our part will obtain for us the treatment accorded the most favored nation.

Resolved, That a copy of these resolutions be sent to other organizations representing our line of trade throughout the coun-

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try, with the request that they co-operate in urging upon Congress the necessity of such action.

(Signed) CHAS. H. JONES, Chairman.
LOUIS P. HOWE,
ROLAND M. BAKER,
F. J. BRALLEY,
Committee.

Report accepted and recommendations adopted.

On motion of Mr. Hoyt it was voted that the committee on transportation and commerce be requested to give a hearing upon alleged delays in the delivery of freight shipped from Boston to points in western New York, Pennsylvania and Ohio, and the secretary was instructed to notify all members of the association of the time and place of such hearing.

President Geo. F. Daniels and Mr. Charles H. Jones were appointed delegates to represent the association at the thirty-sixth annual meeting of the National Board of Trade, to be held in Washington commencing Tuesday, the 16th day of January, 1906.

Adjourned.

APPEAL FOR FREE HIDES.

The delegation which is to call on President Roosevelt November 15th in the interest of free hides is assuming large proportions, and will undoubtedly be the strongest and most representative body of shoe and leather men which has ever pleaded its cause in Washington. All branches of the business from different sections of the country will be represented, including shoe manufacturers, tanners and wholesale dealers. While the movement was originally started by the National Boot and Shoe Manufacturers' Association other organizations have been invited to co-operate and will lend their assistance in making a demonstration that cannot but convince the President that the shoe and leather interests of the whole country are in earnest in its appeals for relief from the onerous burden of the 15 per cent tax on hides. It is understood the following organizations will be represented: National Boot and Shoe Manufacturers' Association, the National Shoe Wholesalers' Association of the United States, the New England Shoe and Leather Association and the Hide and Leather Association of New York.

The delegation is headed by Governor Douglas. Other members are: John H. Hanan, of Brooklyn; A. W. Rich, of Mil-

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waukee; R. F. Spencer, of S. Laird, of Philadelphia; A. S. Kreidton, Frank Helmers, of Cincinnati; Frederick A. Watson, of Chicago; J. P. Smith, of Chicago; Irving Drew, of Portsmouth, Ohio; Foster Copeland, of Columbus, Ohio; S. S. Laird, of Philadelphia; A. S. Hreider, of Annville, Pa.; Daniel P. Morse, president National Shoe Wholesalers' Association of the United States, of New York; Herbert P. Gleason, of Newark; Chas K. Sharood, of St. Paul; Chas. P. Ford and N. P. Reed, of Rochester, N. Y.; Frank C. Pingree, of Detroit; W. C. Johnson, of Hallowell, Me.; Frank P. Aborn, of Lynn; W. B. Rice and Thos. G. Plant, of Boston; H. E. Slayton, of Manchester, N. H.; John H. Cross and J. W. Murray, of Lynn; Frank J. Bradley and W. W. Russ, of Haverhill; Geo. F. Daniels, president of the New England Shoe and leather Association, and Hon. Edward L. Pickard, Boston; A. Augustus Healy, Hide and Leather Association, of New York.

TECHNICAL SCHOOLS.

A technical school in Lynn for the advancing of the practical education of the shoe workers is a possibility in the near future and the idea has already taken shape among a number of influential shoe manufacturers and it is probably that a conference will be held soon with the state commission with the view of establishing just such an institution in that city.

E. J. Swaysland, a well known English instructor of technical education department, County Hall, Northampton, England, was a caller recently at the local board of trade and had a pleasant talk with Secretary Stiles. Mr. Swaysland came to America at the invitation of the Massachusetts state commission which is collecting data with the view to establishment of these technical schools in his state. He addressed the governor's council and gave some valuable information to the commission on the success of the schools in England.

Technical schools in Brockton, Lynn and Haverhill, are being considered by the state commission. Mr. Swaysland is to visit Lynn again later this winter.

There has been a meeting of the Trades Council at Brockton, at which delegates representing the different branches of the trade were present. There appeared to be an opinion that the instruction would be likely to train green labor. This is not the object, and the delegates of the Trade Union have been as-

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Vol. III JULY, 1905 No. 7

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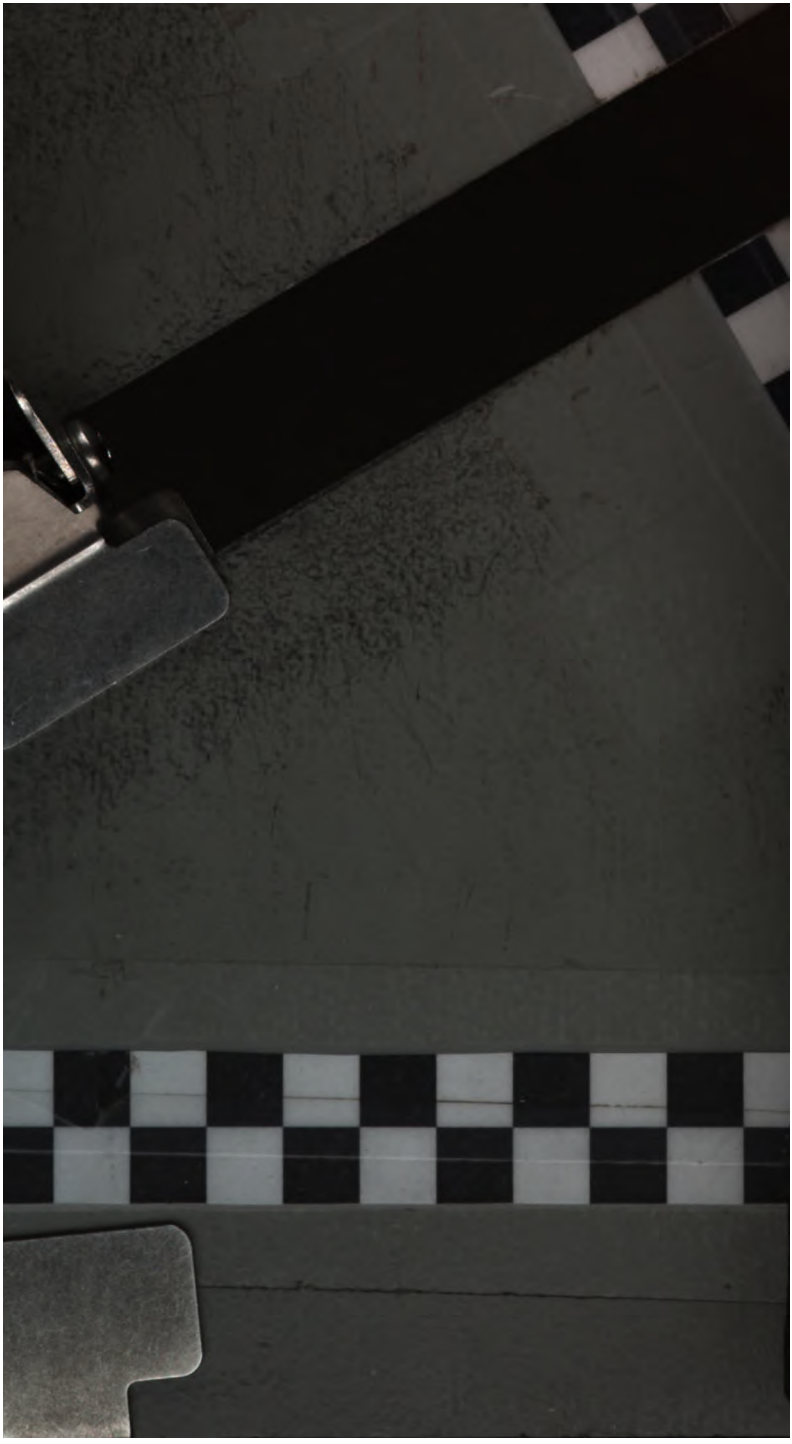

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